
ECE 307 – Techniques for Engineering Decisions

11. Basic Probability: Case Studies

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OIL WILDCATting: SITE DATA

- We consider two possible exploratory well sites
 - site 1: rather uncertain
 - site 2: fairly certain for a low production level
- Geological fact: if the rock strata underlying site 1 are characterized by a “dome” structure, there are better chances to find oil than if “no dome” structure exists

OIL WILDCATting: SITE DATA

<i>state</i>	<i>site 1 with \$ 100k drilling costs</i>	<i>site 2 with \$ 200k drilling costs</i>	
	<i>payoffs (k\$)</i>	<i>probability</i>	<i>payoffs (k\$)</i>
<i>dry</i>	- 100	0.2	- 200
<i>low production</i>	150	0.8	50
<i>high production</i>	500	0	-

MODELING OF SITE 1 UNCERTAINTY

$$\tilde{S} = \text{structure r.v.} = \begin{cases} \text{dome structure} & \text{with prob 0.6} \\ \text{no dome} & \text{with prob 0.4} \end{cases}$$

we condition on the event $\{\tilde{S} = \text{dome}\}$

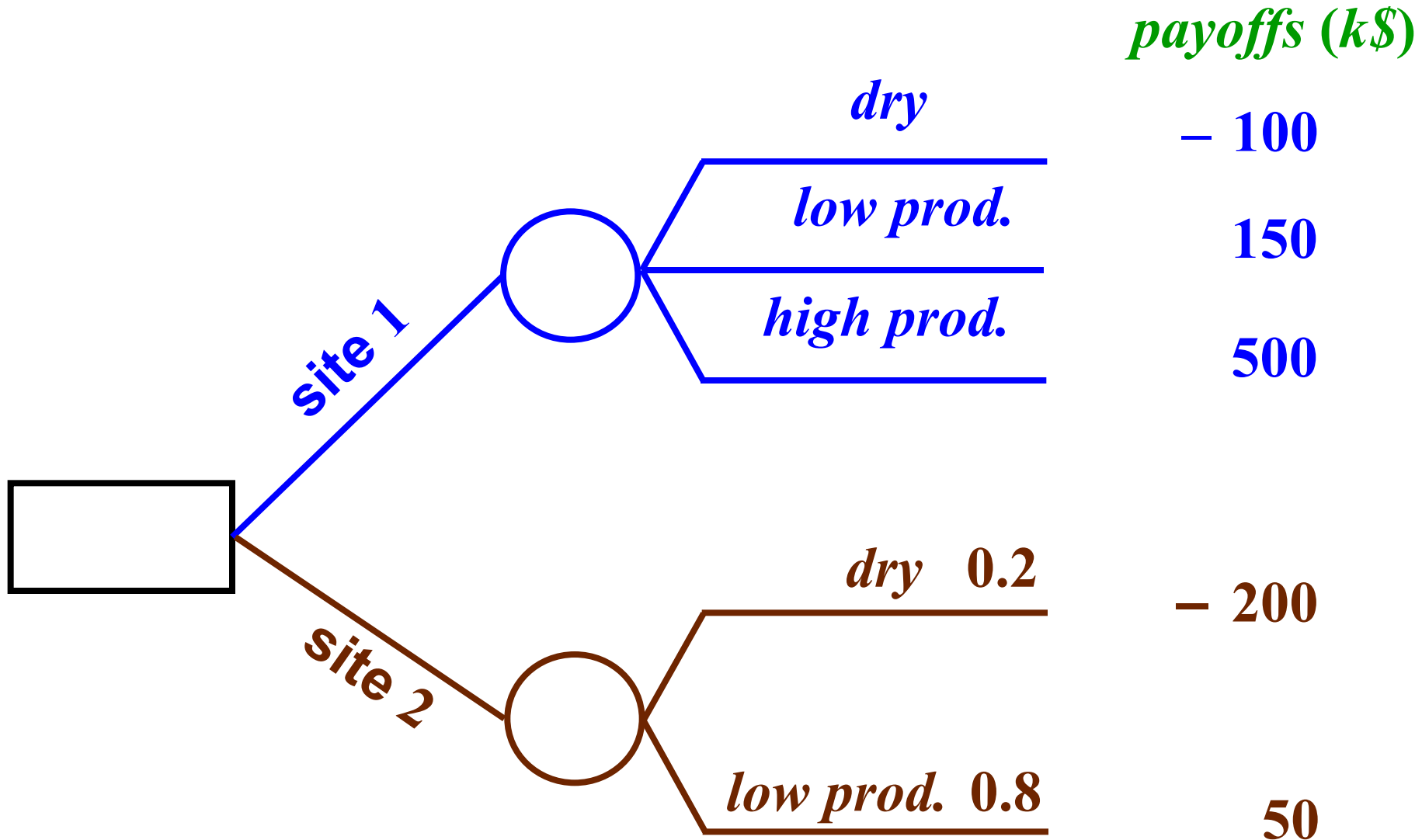
<i>state \tilde{X} outcome</i>	$P\{\text{state } \tilde{X} = x \mid \tilde{S} = \text{dome}\}$
<i>dry</i>	0.60
<i>low production</i>	0.25
<i>high production</i>	0.15

SITE 1: NO DOME OUTCOMES

conditional probabilities on the event $\{\underline{S} = \textit{no dome}\}$

<i>discrete state outcome</i> x	$P\{\textit{state } \underline{X} = x \underline{S} = \textit{no dome}\}$
<i>dry</i>	0.850
<i>low production</i>	0.125
<i>high production</i>	0.025

DECISION TREE CONSTRUCTION



COMPUTATION OF PROBABILITIES OF STATES FOR SITE 1

$$\begin{aligned}P\{dry\} &= P\{state\ of\ site\ 1 = dry\} \\&= P\{state = dry \mid \underline{S} = dome\} \cdot P\{\underline{S} = dome\} + \\&\quad P\{state = dry \mid \underline{S} = no\ dome\} \cdot P\{\underline{S} = no\ dome\} \\&= (0.6)(0.6) + (0.85)(0.4) \\&= 0.7\end{aligned}$$

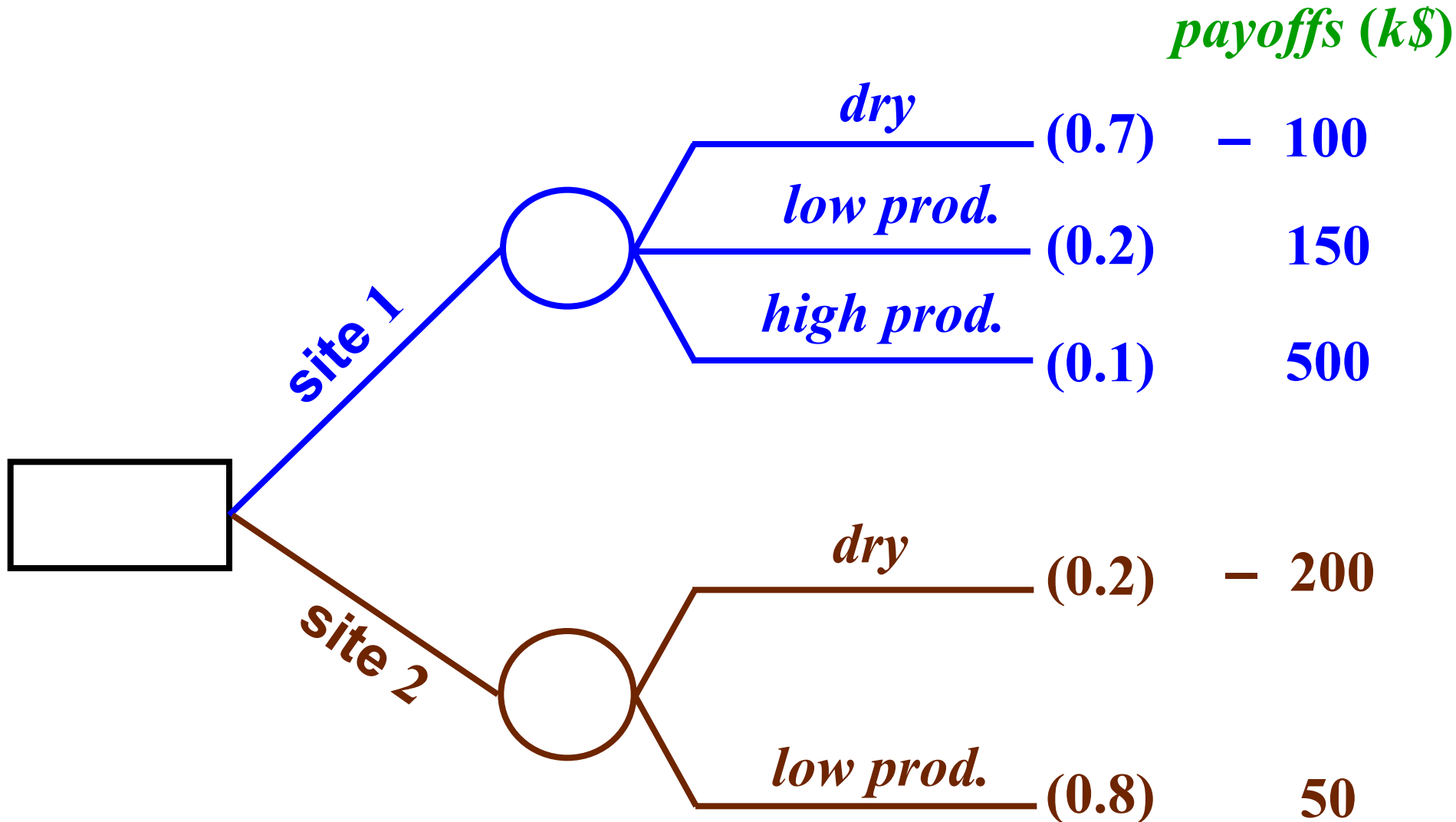
COMPUTATION OF PROBABILITIES OF STATES FOR SITE 1

$$\begin{aligned}P \{ \textit{low prod.} \} &= P \{ \textit{state of site 1} = \textit{low prod.} \} \\&= P \{ \textit{state} = \textit{low prod.} \mid S = \textit{dome} \} \cdot P \{ S = \textit{dome} \} + \\&\quad P \{ \textit{state} = \textit{low prod.} \mid S = \textit{no dome} \} \cdot P \{ S = \textit{no dome} \} \\&= (0.25)(0.6) + (0.125)(0.4) \\&= \mathbf{0.2}\end{aligned}$$

CONFIGURATION OF PROBABILITIES OF STATES FOR SITE 1

$$\begin{aligned}P\{high\ prod.\} &= P\{state\ \underline{X}\ of\ site\ 1 = high\ prod.\} \\&= P\{state\ \underline{X} = high\ prod. \mid \underline{S} = dome\} \cdot P\{\underline{S} = dome\} + \\&\quad P\{state\ \underline{X} = high\ prod. \mid \underline{S} = no\ dome\} \cdot P\{\underline{S} = no\ dome\} \\&= (0.15)(0.6) + (0.025)(0.4) \\&= 0.1\end{aligned}$$

DECISION DIAGRAM COMPLETION



EVALUATION OF PAYOFFS

□ Site 1 evaluation:

$$\begin{aligned} \underbrace{E\{\textit{payoffs}\}}_{EMV} &= \sum (\textit{payoffs in state } \tilde{X} = x) P\{\textit{state } \tilde{X} = x\} \\ &= -100 \cdot (0.7) + 150 \cdot (0.2) + 500 \cdot (0.1) \\ &= 10k\$ \end{aligned}$$

□ Site 2 evaluation:

$$\begin{aligned} E\{\textit{payoffs}\} &= -200 \cdot (0.2) + 50 \cdot (0.8) \\ &= 0k\$ \end{aligned}$$

VARIANCE EVALUATION

□ Site 1 evaluation:

$$\begin{aligned}\sigma_1^2 &= 0.7[-100 - 10]^2 + 0.2[150 - 10]^2 + 0.1[500 - 10]^2 \\ &= 36,400(k\$)^2\end{aligned}$$

and so

$$\sigma_1 = 190.8 k\$$$

□ Site 2 evaluation:

$$\begin{aligned}\sigma_2^2 &= 0.2[-200 - 0]^2 + 0.8[50 - 0]^2 \\ &= 10,000(k\$)^2\end{aligned}$$

VARIANCE EVALUATION

and so

$$\sigma_2 = 100k\$$$

□ Therefore site 1 has greater variability and

therefore greater perceived *risk* than site 2 since

$$\sigma_1 \approx 2\sigma_2 > \sigma_2$$

PROBABILITY EVALUATION

<i>state outcome</i> <i>x</i>	$P\{\textit{state} = x\}$	$P\{\underline{X} = x \mid \underline{S} = s\} P\{\underline{S} = s\}$	
		<i>s = dome</i>	<i>s = no dome</i>
<i>dry</i>	0.7	0.36	0.34
<i>low prod.</i>	0.2	0.15	0.05
<i>high prod.</i>	0.1	0.09	0.01
$P\{\underline{S} = s\}$		0.60	0.40

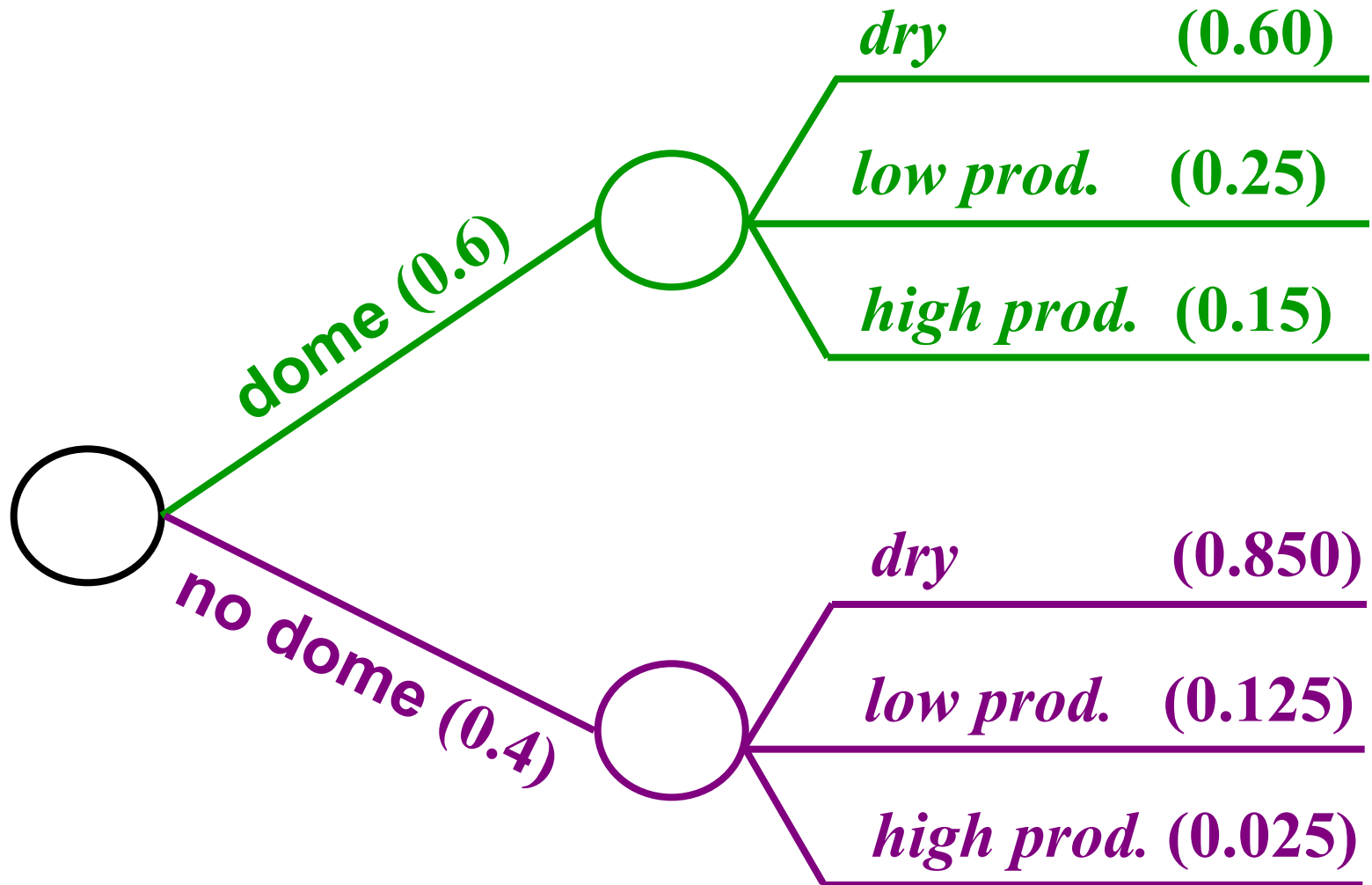
JOINT PROBABILITIES

$$P\{\text{state} = \text{low prod and } \underline{S} = \text{dome}\}$$

$$= \underbrace{P\{\text{state} = \text{low prod} \mid \underline{S} = \text{dome}\}}_{0.25} \cdot \underbrace{P\{\underline{S} = \text{dome}\}}_{0.6}$$

$$= 0.15$$

DECISION DIAGRAM WITH PROBABILITIES



REVERSE PROBABILITIES

$$P\{\underline{S} = \text{dome} \mid \underline{state} = \text{dry}\}$$

$$= \frac{P\{\underline{S} = \text{dome and } \underline{state} = \text{dry}\}}{P\{\underline{state} = \text{dry}\}}$$

$$= \frac{P\{\underline{state} = \text{dry} \mid \underline{S} = \text{dome}\} \cdot P\{\underline{S} = \text{dome}\}}{P\{\underline{state} = \text{dry}\}}$$

$$P\{\underline{state} = \text{dry}\} = P\{\underline{state} = \text{dry} \mid \underline{S} = \text{dome}\} \cdot P\{\underline{S} = \text{dome}\} +$$

$$P\{\underline{state} = \text{dry} \mid \underline{S} = \text{no dome}\} \cdot P\{\underline{S} = \text{no dome}\}$$

REVERSE PROBABILITIES

$$\begin{aligned}P\{\tilde{S} = dome \mid \tilde{state} = dry\} &= \frac{(0.6)(0.6)}{(0.6)(0.6) + (0.85)(0.4)} \\ &= \frac{0.36}{0.36 + (0.85)(0.4)} \\ &= \frac{0.36}{0.70} \\ &= 0.51\end{aligned}$$

$$\begin{aligned}P\{S = no dome \mid \tilde{state} = dry\} &= 1 - P\{\tilde{S} = dome \mid \tilde{state} = dry\} \\ &= 1 - 0.51 \\ &= 0.49\end{aligned}$$

DECISION ANALYSIS MONTHLY

PROBLEM: *MAY* SUBSCRIPTION DATA

<i>May subscription data</i>	<i>expiring subscriptions (%)</i>	<i>renewal ratio (%)</i>
<i>gift subscriptions</i>	70	75
<i>promotional subscriptions</i>	20	50
<i>previous subscribers</i>	10	10
<i>total</i>	100	

DECISION ANALYSIS MONTHLY

PROBLEM: *JUNE* SUBSCRIPTION DATA

<i>June subscription data</i>	<i>expiring subscriptions (%)</i>	<i>renewal ratio (%)</i>
<i>gift subscriptions</i>	45	85
<i>promotional subscriptions</i>	10	60
<i>previous subscribers</i>	45	20
<i>total</i>	100	

DECISION ANALYSIS MONTHLY PROBLEM: SUBSCRIPTIONS DATA

- ❑ The concern is that overall proportion of renewals had dropped from May to June**
- ❑ Yet, the table figures indicate that the proportion of renewals had increased in each category**
- ❑ We need to analyze the data in a meaningful fashion and correctly interpret it**

DECISION ANALYSIS MONTHLY PROBLEM

- We can view the data in the two tables as providing probabilities for the renewal *r.v.*

$$\underset{\sim}{R} = \begin{cases} \textit{renewal} \\ \textit{no renewal} \end{cases}$$

- However, the information is given as conditional probabilities with the conditioning on the subscription type with *r.v.* $\underset{\sim}{S}$

$$\underset{\sim}{S} = \begin{cases} \textit{gift} \\ \textit{promotional} \\ \textit{previous} \end{cases}$$

DECISION ANALYSIS MONTHLY PROBLEM

□ We use the May and June data and compute:

$$P\{\underline{R} = \textit{renewal}\} = P\{\underline{R} = \textit{renewal} \mid \underline{S} = \textit{gift}\} \cdot P\{\underline{S} = \textit{gift}\} + \\ P\{\underline{R} = \textit{renewal} \mid \underline{S} = \textit{promo}\} \cdot P\{\underline{S} = \textit{promo}\} + \\ P\{\underline{R} = \textit{renewal} \mid \underline{S} = \textit{previous}\} \cdot P\{\underline{S} = \textit{previous}\}$$

□ The renewal probabilities are computed for each month

DECISION ANALYSIS MONTHLY PROBLEM

$$\begin{aligned}P\{\tilde{R}_{May} = \textit{renewal}\} &= (0.75)(0.7) + (0.5)(0.2) + (0.1)(0.1) \\ &= 0.635\end{aligned}$$

$$\begin{aligned}P\{\tilde{R}_{June} = \textit{renewal}\} &= (0.85)(0.45) + (0.6)(0.1) + (0.2)(0.45) \\ &= 0.5325\end{aligned}$$

□ Due to the change of the mix,

$$P\{\tilde{R}_{June} = \textit{renewal}\} < P\{\tilde{R}_{May} = \textit{renewal}\}$$

even though the renewal proportion increased in each category

RACIAL DISCRIMINATION CASE STUDY

- ❑ We explore the **relationship** between **the race of convicted defendants** in murder trials and the **imposition of the death penalty** in these trials on **the defendants**
- ❑ This is a good example to illustrate the care **required to correctly interpret the data**

DISCRIMINATION CASE STUDY: DATA

<i>defendants</i>		<i>death penalty imposed</i>		<i>total defendants</i>
		<i>yes</i>	<i>no</i>	
<i>race</i>	<i>white</i>	19	141	160
	<i>black</i>	17	149	166
<i>total</i>		36	290	326

DISCRIMINATION CASE STUDY: USING THE DATA

□ We define the *r.v.s*

$$\begin{aligned} \tilde{D} = \textit{death penalty} &= \begin{cases} 1 & \text{death penalty is imposed} \\ 0 & \text{otherwise} \end{cases} \\ \tilde{R} = \textit{race} &= \begin{cases} \textit{white} & \text{defendant is white} \\ \textit{black} & \text{defendant is black} \end{cases} \end{aligned}$$

□ We use data of the table to determine

$$P\{\tilde{D} = 1 \mid \tilde{R} = \textit{white}\} \quad \text{and} \quad P\{\tilde{D} = 1 \mid \tilde{R} = \textit{black}\}$$

DISCRIMINATION CASE STUDY: USING THE DATA

- The table provides values

$$P\{\tilde{D} = 1 \mid \tilde{R} = \textit{white}\} = \frac{19}{160} = 0.119$$

$$P\{\tilde{D} = 1 \mid \tilde{R} = \textit{black}\} = \frac{17}{166} = 0.102$$

- These two probabilities indicate **small difference**

between the treatment of the two races

- We use **additional data** to probe a little deeper

DISCRIMINATION CASE STUDY: USING MORE DATA

<i>race of victim</i>	<i>race of defendant</i>	<i>death penalty imposed</i>		<i>total defendants</i>
		<i>yes</i>	<i>no</i>	
<i>white</i>	<i>white</i>	19	132	151
	<i>black</i>	11	52	63
	<i>total</i>	30	184	214
<i>black</i>	<i>white</i>	0	9	9
	<i>black</i>	6	97	103
	<i>total</i>	6	106	112
<i>total for all cases</i>		36	290	326

DISCRIMINATION CASE STUDY: USING MORE DETAILED DATA

- Next, we bring in the race of the victim by defining the *r.v.*

$$\underset{\sim}{V} = \begin{cases} \textit{white} & \text{victim is white} \\ \textit{black} & \text{victim is black} \end{cases}$$

- We have the following probabilities

$$P\left\{\underset{\sim}{D} = 1 \mid \underset{\sim}{R} = \textit{white}, \underset{\sim}{V} = \textit{white}\right\} = \frac{19}{151} = 0.126$$

$$P\left\{\underset{\sim}{D} = 1 \mid \underset{\sim}{R} = \textit{black}, \underset{\sim}{V} = \textit{white}\right\} = \frac{11}{63} = 0.175$$

DISCRIMINATION CASE STUDY: USING MORE DATA

$$P\{\underline{D} = 1 \mid \underline{R} = \textit{white}, \underline{V} = \textit{black}\} = \frac{0}{9} = 0$$

$$P\{\underline{D} = 1 \mid \underline{R} = \textit{black}, \underline{V} = \textit{black}\} = \frac{6}{103} = 0.058$$

- **Data disaggregation on the basis of conditioning**
also on the *r.v.* \underline{V} shows that blacks appear to get
the death penalty more frequently, about 5% more,
than whites independent of the race of the victim

APPARENT PARADOX

- ❑ **No difference** between the overall imposition of death penalty and the race of the convicted murderers in the **aggregated data case**
- ❑ **Clear difference** in the **disaggregated data case** where the race of the victim is explicitly considered: *blacks* appear to get the death penalty with 5% higher incidence than *whites*
- ❑ The **consideration of the victim's race** allows the distinct differentiation of the $R = white$ from the $R = black$ cases

KEY ISSUE

- Since the number of *black* victims for $\tilde{R} = \textit{white}$ cases is 0, the result is a 0 rate of death penalty that makes no contribution to the overall rate for the $\tilde{R} = \textit{white}$ cases
- In addition, the many *black* victims for the cases result in the relatively low death penalty rate for *black* defendant / *black* victim cases and lowers the overall death penalty rate for $\tilde{V} = \textit{black}$ cases